

Contact: Anna Yang

Email: ayang@suntell.com

Phone: (888) 848-7349

Fax: (785) 273-5578

6206 SW 9th Terrace, Suite B

Topeka, KS 66615

www.suntell.com



NEWS RELEASE

Suntell Releases LMS Version 18.0

Functionality includes robust and flexible Loan Presentation module

November 4, 2013: Suntell announces the release of Version 18.0 of the Loan Management System (LMS). This release includes major functionality changes to the Loan Presentation area of the software. Loan Presentation has long been an area where Suntell customers can prepare proposed loans to take to loan committee for approval. This release included an re-write of this area to add more flexibility, report options, and better workflow.

"Feedback and input from our customers is the heartbeat of our product development," says Veronica Wooten, President and COO of Suntell. "We reviewed hundreds of change requests submitted by customers, interviewed a multitude of end-users, and formed a small focus group to help us in determining the features and functionality that were critical to the rewrite of the Loan Presentation area of our system." The feedback was incredibly valuable to the development team during the process. The scope of the project was very large, since it touched on many different areas of the software, based on that essential feedback from customers.

The end result has been very well received. "As you can imagine, each of our customers is unique in their product functionality desires and finding a solid, common ground on which to commit and meet as many needs as possible took us longer than we anticipated," reflects Wooten. "However, had we not engaged with our customers to the extent that we had and taken our time to delve into the details, we likely would have gravely missed the mark with the end product. We hope that you are pleased with the outcome." As a company, Suntell has been appreciative of the patience and support from customers during the development of this release.

About Suntell

Founded by bankers, Suntell (www.suntell.com) currently services over 175 financial institutions, ranging from de novo to more than \$2 billion in assets, in more than 25 states. Suntell is the developer of the Square 1 Credit Suite®, which includes products for loan approval and underwriting, risk identification and management, documentation and exception tracking, collections and problem loan workout planning, management information reporting, agricultural underwriting and analysis, loan pipeline and workflow solutions, as well as interfaces to core accounting systems and loan origination systems. The company is owned by Financial Institution Technologies.